

WSET Level 4 Diploma — D3: Wines of the World

Paper 02 — Answer Key & Explanations

1. Analyse the role of altitude in shaping wine production and style in Argentina and Chile. Refer to specific regions, grape varieties, and producers in your answer.

(20 marks)

Marking Points:

- Argentina: Mendoza's sub-regions range from 600m (East Mendoza) to over 1,500m (Gualtallary in Uco Valley); altitude provides UV intensity, diurnal range of up to 20C, and phenolic ripeness with retained acidity
- Malbec as the flagship: at lower altitudes produces softer, fruit-driven wines; at high altitude (Gualtallary, Altamira) develops more floral aromatics, firmer tannins, and greater acidity, producing age-worthy wines
- Chile: altitude plays a different role due to proximity to the Andes; the Aconcagua Valley and newer regions like Maipo Alto (above 800m) and Elqui Valley (2,000m+) show cooler conditions favoring Pinot Noir and Syrah
- Geological impact: high-altitude soils in both countries tend to be alluvial, rocky, and calcareous with excellent drainage, reducing vigour and concentrating flavour
- Specific producers: Catena Zapata (Adrianna Vineyard at 1,450m), Zuccardi (Finca Piedra Infinita, Altamira), Vina Montes (Folly in Apalta), Errazuriz (Las Pizarras in Aconcagua Costa)
- Climate change dimension: altitude offers a natural adaptation strategy as lower-elevation vineyards face rising temperatures
- Comparative point: altitude viticulture is not unique (Etna, Priorat, Swartland) but reaches its most extreme expression in South America

Model Answer:

Altitude is arguably the single most important factor defining the modern identity of Argentine and Chilean wine. While both countries share the Andes as a geographic spine, the ways in which altitude shapes viticulture, grape selection, and wine style differ significantly between them.

In Argentina, the relationship between altitude and quality has become the organising principle of the country's fine wine ambitions. Mendoza, which accounts for approximately 70% of national production, spans a remarkable altitudinal range. The traditional bulk-producing zones of East Mendoza sit at around 600-700 metres above sea level, yielding generous, fruit-forward Malbec and Bonarda for the domestic market. The transformation occurs as one moves west and upward into the Uco Valley, where the sub-regions of Altamira (1,050m), Vista Flores (1,100m), and Gualtallary (1,450m) have redefined Argentine wine.

At these elevations, the combination of intense ultraviolet radiation, extreme diurnal temperature variation (often exceeding 20 degrees Celsius), and low rainfall creates a viticultural environment that produces grapes of exceptional phenolic maturity while retaining natural acidity. Malbec at altitude develops a markedly different character: more violets and lavender on the nose, firmer and finer tannins, and a structural precision that enables genuine ageability. Catena Zapata's Adrianna Vineyard at 1,450 metres in Gualtallary has become one of South America's most celebrated sites, producing single-parcel wines (River Stones, Fortuna Terrae) that have drawn comparisons to Grand Cru Burgundy for their site-specificity. Sebastián Zuccardi's work at Finca Piedra Infinita in Altamira, on its distinctive calcium carbonate soils, demonstrates how altitude and geology interact to produce wines of place rather than simply varietal expression.

Chile's relationship with altitude is differently configured. The country's narrow east-west profile means that proximity to the Pacific Ocean and the Humboldt Current historically played a greater cooling role than altitude. However, the modern push into high-altitude sites has opened new stylistic possibilities. In the Elqui Valley, vineyards above 2,000 metres are producing Syrah of remarkable freshness and peppery intensity. In the Aconcagua Valley, Errazuriz's Las Pizarras vineyard exploits slate soils at altitude for Pinot Noir and Chardonnay of notable minerality. Maipo Alto, above Santiago, has long demonstrated that Cabernet Sauvignon at 800 metres develops more herbal complexity and structural elegance than the warmer valley floor.

Geologically, high-altitude soils in both countries share characteristics: alluvial deposits of varying ages, rocky and

calcareous, with excellent natural drainage that restricts vine vigour. This stress concentrates flavour compounds and limits berry size, enhancing the skin-to-juice ratio critical for colour and tannin extraction.

Looking ahead, altitude represents a natural climate change adaptation strategy. As temperatures rise, lower-elevation sites face challenges of over-ripeness and water scarcity. The higher vineyards, with their built-in cooling mechanisms, may prove to be the most resilient and valuable terroirs in South American wine. The exploration of extreme altitude is not unique globally (one thinks of Etna in Sicily or the Swartland's mountain sites in South Africa), but nowhere else is it pursued with such systematic ambition as in the vineyards beneath the Andes.

2. Compare the approaches to Riesling in the Mosel (Germany), Alsace (France), and Clare Valley (Australia). Discuss how climate, soil, tradition, and winemaking philosophy influence the style of Riesling produced in each region.

(20 marks)

Marking Points:

- Mosel: cool continental climate, extreme slate slopes (up to 65 degrees gradient), low-alcohol Riesling tradition with residual sugar balanced by searing acidity; Pradikat system from Kabinett through Trockenbeerenauslese defines the hierarchy
- Alsace: warmer and drier than Mosel due to Vosges rain shadow; diverse geology (granite, limestone, sandstone, volcanic) across 51 Grand Cru sites; tradition of dry, full-bodied Riesling (typically 12.5-14% ABV) though some producers now indicate sweetness level
- Clare Valley: warm continental climate with cooling afternoon breezes; red terra rossa and slate soils; pioneered Australian Riesling style: bone-dry, high acid, citrus and lime-driven, almost universally sealed with screwcap since 2000
- Winemaking contrast: Mosel favours arrested fermentation to retain RS; Alsace ferments to dryness or near-dryness with wild yeast; Clare Valley uses temperature-controlled stainless steel for clean, reductive style
- Aging potential: all three regions produce long-lived Riesling but with different trajectories; Mosel develops petrol and honey notes; Alsace gains richness and toast; Clare Valley develops classic kerosene and toast character
- Producer examples: Joh. Jos. Prum, Egon Muller (Mosel); Trimbach, Zind-Humbrecht (Alsace); Grosset, Jim Barry (Clare Valley)
- Sugar/acidity debate: the tension between dry and off-dry styles is a defining issue in all three regions, resolved differently in each

Model Answer:

Riesling's extraordinary sensitivity to site and winemaking makes it the ideal lens through which to examine how three distinct regions shape a single grape variety into profoundly different wines. The Mosel, Alsace, and Clare Valley each produce world-class Riesling, yet the stylistic differences between them illustrate how climate, geology, tradition, and philosophy converge to create regional identity.

The Mosel represents Riesling at its most ethereal. Germany's coolest major wine region experiences average growing-season temperatures that barely permit full ripeness, producing grapes of extraordinary natural acidity and modest sugar levels. The steep slate slopes of the Mittelmosel (sites like Wehlener Sonnenuhr, Brauneberger Juffer, and the legendary Scharzhofberger in the Saar) provide the heat retention and drainage that make ripening possible. The traditional Mosel style retains residual sugar, balanced by acidity levels that can exceed 10 g/L of tartaric acid. A Kabinett from Joh. Jos. Prum may contain just 8% alcohol and 45 g/L of residual sugar yet taste piercingly fresh. The Pradikat system, based on must weight at harvest, organises these wines into a hierarchy from Kabinett through Trockenbeerenauslese, a framework unique in the wine world for privileging natural grape ripeness over vineyard classification. The trend toward Grosses Gewachs (dry Grand Cru) under the VDP system adds a parallel quality hierarchy for dry wines.

Alsace offers a markedly different expression. Sheltered by the Vosges mountains, which create one of France's driest mesoclimates (Colmar receives just 500mm of annual rainfall), Alsace Riesling ripens more fully than its German counterpart. The region's 51 Grand Cru sites encompass a remarkable geological diversity: the pink granite of Schlossberg, the limestone-marl of Rosacker, the volcanic soils of Rangen. This diversity produces corresponding stylistic variation, but the unifying thread is a tendency toward dry, full-bodied wines of 12.5-14% alcohol. Trimbach's Clos Sainte Hune, from the Rosacker Grand Cru, exemplifies the austere, mineral, age-worthy Alsatian ideal. However, the region has struggled with sweetness communication: many wines labelled as Grand Cru contain significant residual sugar without indication, a source of ongoing consumer confusion that Alsace has only recently begun to address with optional sweetness scales.

Clare Valley, located 130 kilometres north of Adelaide in South Australia, might seem an unlikely home for world-class Riesling, yet its warm continental climate, moderated by afternoon breezes drawn from the Gulf St Vincent and cool nights

at 400-500 metres elevation, produces a distinctive and immediately recognisable style. Planted predominantly on red terra rossa over limestone, with some slate soils reminiscent of the Mosel, Clare Valley Riesling is fermented to complete dryness in temperature-controlled stainless steel. The resulting wines, bone-dry with 12-13% alcohol and bracing acidity, are defined by lime juice, lemon blossom, and a steely minerality. Jeffrey Grosset's Polish Hill and Watervale bottlings demonstrate how even within this compact region, terroir differentiation is possible. Clare Valley's adoption of screwcap closure from 2000 onward was a watershed moment: it eliminated the cork taint that had plagued the style and demonstrated that premium wine could benefit from this closure, influencing global practice.

All three regions produce Riesling of exceptional aging potential, though the trajectories differ. Mosel Riesling develops honeyed, petrol-tinged complexity over decades, its residual sugar and acidity acting as preservatives. Alsace Grand Cru gains weight and toasty richness, evolving toward an almost Burgundian opulence. Clare Valley Riesling develops the classic kerosene and toast notes of aged Riesling while retaining its citrus core, a transformation that typically begins at 5-7 years and can continue for 20 or more.

The sugar-acidity debate connects all three regions. The Mosel is slowly shifting toward drier styles under VDP influence. Alsace is grappling with transparency around residual sugar. Clare Valley has built its identity on uncompromising dryness. Each resolution reflects a different cultural and commercial relationship with sweetness in wine, and together they demonstrate Riesling's unparalleled ability to express the full spectrum of winemaking philosophy.

3. Discuss the emergence of cool-climate wine regions such as England, Tasmania, and Oregon as serious producers of fine wine. To what extent have these regions reshaped the global wine landscape, and what challenges do they still face?

(20 marks)

Marking Points:

- English sparkling wine: chalk soils of the North and South Downs are geologically continuous with Champagne's Kimmeridgian and Campanian chalk; producers like Nyetimber (first vintage 1992), Ridgeview, and Wiston have achieved consistent quality using the traditional method with Chardonnay, Pinot Noir, and Pinot Meunier
- Climate change as enabler: England's average growing-season temperature has risen approximately 1 degree Celsius since the 1980s, making reliable ripening of Champagne varieties feasible; planted area has expanded from under 1,000 hectares in 2000 to over 4,000 hectares by 2023
- Tasmania: cool maritime climate (Region I on the Winkler scale) with high UV intensity; producers such as Josef Chromy, Bay of Fires, and Tolpuddle produce Pinot Noir, Chardonnay, and sparkling wine of increasing critical acclaim; vintage variation remains a significant challenge
- Oregon's Willamette Valley: volcanic Jory soils and marine sedimentary Willakenzie soils at 200-500m elevation; continental climate moderated by Pacific influence; Domaine Drouhin's 1987 establishment validated the region for Burgundian varieties; Eyrie Vineyards' 1975 Pinot Noir placed in top ten at the 1979 Gault-Millau Olympiades
- Shared advantages: diurnal temperature range preserving acidity; long, slow ripening building aromatic complexity; consumer appetite for alternatives to established regions
- Shared challenges: higher production costs due to lower yields and vintage inconsistency; limited brand recognition outside specialist markets; frost, rain, and disease pressure (particularly botrytis and downy mildew) demanding vigilant canopy management
- Market impact: these regions challenge the assumption that warm climates produce the best wine; they expand the fine wine map and attract investment (e.g., Champagne houses Taittinger (Domaine Evremond) and Pommery investing in England; LVMH's Chandon in Tasmania)
- Critical evaluation: despite progress, none yet commands the secondary market prices or critical consensus of Champagne, Burgundy, or top Willamette producers remain niche compared to global volumes

Model Answer:

The emergence of cool-climate wine regions as credible producers of fine wine represents one of the most significant shifts in the global wine landscape over the past three decades. England, Tasmania, and Oregon each illustrate how changing climate conditions, viticultural ambition, and evolving consumer preferences have expanded the geography of premium wine production.

England's transformation has been the most dramatic. A country long dismissed as too cold for serious viticulture now produces sparkling wines that regularly outperform Champagne in blind tastings. The geological foundation is compelling: the chalk downs of Sussex, Hampshire, and Kent are the same Cretaceous formations that underlie the Cote des Blancs, providing the mineral-rich, well-drained soils that Chardonnay and Pinot Noir favour. Nyetimber's Blanc de Blancs, first released from the 1992 vintage, demonstrated that England could produce sparkling wine of genuine finesse. Ridgeview and

Wiston have followed with consistent quality, while Champagne houses have validated the region through direct investment: Taittinger's *Domaine Evremond* in Kent and Pommery's Hampshire venture both signal long-term confidence. England's planted area has quadrupled since 2000, surpassing 4,000 hectares, with sparkling wine accounting for roughly 70% of production. Rising average growing-season temperatures, now comparable to Champagne in the 1980s, have made this expansion possible.

Tasmania occupies a different niche. Australia's coolest wine state, classified as Region I on the Winkler scale, produces Pinot Noir and Chardonnay of crystalline purity, alongside traditional-method sparkling wine that rivals the country's best. The Tamar Valley and Coal River Valley benefit from high UV intensity and maritime cooling that preserves acidity while building phenolic complexity. Tolpuddle Vineyard, acquired by Shaw + Smith in 2011, has become a benchmark for Tasmanian Chardonnay, while Josef Chromy and Bay of Fires demonstrate the island's sparkling potential. However, Tasmania's small scale (fewer than 2,000 hectares) and significant vintage variation, with frost and rain presenting persistent risks, constrain its commercial ambitions.

Oregon's Willamette Valley has the longest track record of the three. David Lett planted Eyrie Vineyards in 1966, and his 1975 South Block Reserve Pinot Noir placed in the top ten at the 1979 Gault-Millau tasting in Paris, announcing Oregon's arrival on the world stage. Robert Drouhin's decision to establish *Domaine Drouhin Oregon* in 1987 cemented Burgundian credibility. Today, the Willamette Valley's sub-AVAs, from the volcanic Jory soils of the Dundee Hills to the marine sedimentary Willakenzie soils of the Eola-Amity Hills, produce site-specific Pinot Noir of increasing sophistication. Producers such as *Beaux Freres*, *Evening Land*, and *Cristom* have built international reputations, and the region's best wines now command prices above 100 dollars per bottle.

These regions share several advantages. Long, cool growing seasons preserve natural acidity and build aromatic complexity that warm-climate regions cannot replicate. The diurnal temperature range, whether driven by maritime influence in England and Tasmania or by elevation and continental airflow in Oregon, is critical for maintaining freshness in the finished wines. Consumer appetite for discovery and authenticity has also fuelled demand, particularly among younger drinkers seeking alternatives to established appellations.

Yet significant challenges persist. Production costs are uniformly higher than in warmer regions: lower yields, greater disease pressure from botrytis and downy mildew, and the need for meticulous canopy management all increase the cost per bottle. Vintage inconsistency remains a reality, particularly in England and Tasmania, where a cold or wet year can dramatically reduce both quantity and quality. Brand recognition outside specialist circles is limited, and none of these regions has yet built the deep secondary market infrastructure that sustains Champagne's and Burgundy's commercial power.

Nevertheless, the trajectory is clear. Cool-climate regions have permanently expanded the map of fine wine. The investment flowing into English sparkling wine, the critical acclaim earned by Tasmanian Pinot Noir, and Oregon's maturation into a world-class Pinot Noir region collectively demonstrate that quality wine is no longer the exclusive province of traditional European heartlands.

4. Compare the approaches to vineyard classification in Barolo and Burgundy. Discuss the historical development, current systems, and the implications for wine quality and consumer understanding.

(20 marks)

Marking Points:

- Burgundy's classification dates to 1936 AOC system, built on centuries of monastic and geological mapping; hierarchy of Regional, Village, Premier Cru, Grand Cru
- Barolo received DOCG in 1980; the MGA (Menzioni Geografiche Aggiuntive) system officially adopted in 2010 lists 181 named subzones but without a formal quality hierarchy
- Burgundy classification is legally tied to quality tiers with ascending price and prestige; Barolo MGAs are geographic only, with no official ranking of superiority
- Geological basis: Burgundy's Kimmeridgian and Bathonian limestone underpins Grand Cru status; Barolo's distinction between Tortonian (Sant'Agata Fossili marls) and Helvetian (Serravallian sandstone) soils creates style differences between communes
- Consumer impact: Burgundy's system, while complex, provides a clear quality ladder; Barolo's lack of hierarchy means consumers rely more on producer reputation and commune knowledge
- Debate in Barolo: producers like Bartolo Mascarello resisted single-vineyard labelling; modernists like Elio Altare embraced it; tension between terroir expression and blending traditions

- Examples: compare Cannubi (Barolo commune) with Chambertin (Gevrey-Chambertin) as flagship sites; both carry historical prestige but operate under different legal frameworks

Model Answer:

The vineyard classification systems of Burgundy and Barolo represent two fundamentally different philosophies of terroir codification, shaped by distinct historical trajectories and cultural attitudes toward the relationship between place and quality.

Burgundy's classification has deep roots. The Cistercian monks of Citeaux began mapping vineyard quality as early as the 12th century, culminating in the formal AOC hierarchy established in 1936. This system organises vineyards into four tiers: Regional (Bourgogne), Village (e.g., Gevrey-Chambertin), Premier Cru (e.g., Lavaux Saint-Jacques), and Grand Cru (e.g., Chambertin). The hierarchy is legally binding, directly affecting permitted yields, minimum alcohol, and price. A bottle of Chambertin Grand Cru from Domaine Rousseau commands prices ten to twenty times higher than a village Gevrey-Chambertin from the same producer. The geological basis is well established: the Grand Crus of the Cote de Nuits sit on a narrow band of Bathonian and Bajocian limestone at mid-slope, where drainage, sun exposure, and soil depth converge optimally.

Barolo's story is markedly different. Although Nebbiolo has been cultivated in the Langhe for centuries, systematic vineyard mapping came much later. Barolo received DOCG status in 1980, but the MGA system was not formally codified until 2010, when 181 additional geographical mentions were officially registered. Crucially, these MGAs carry no quality hierarchy. Cannubi in the commune of Barolo and Cerequio in La Morra are both MGAs, but neither is legally designated as superior to any other site. The geological distinction in Barolo runs between the older Helvetian soils (Serravallian sandstone, found in La Morra and Barolo) which tend to produce more perfumed, earlier-drinking wines, and the younger Tortonian soils (Sant'Agata Fossili marls, dominant in Serralunga d'Alba and Monforte) which yield more structured, tannic wines.

For consumers, Burgundy's system provides a legible quality ladder, despite its notorious complexity of hundreds of named climats. A buyer can reasonably assume a Premier Cru outperforms a village wine in most vintages. In Barolo, the absence of such hierarchy places greater emphasis on producer reputation and commune knowledge. The name Giacomo Conterno on a Monforte bottling (Cascina Francia) signals quality through the producer, not the classification tier.

The debate within Barolo itself is instructive. Traditionalists like the late Bartolo Mascarello famously blended multiple vineyard sources, arguing that Barolo should be a commune expression rather than a single-site wine. Modernists, influenced by Burgundy, pushed for cru designation to elevate specific sites. The 2010 MGA compromise acknowledges place without ranking it, a pragmatic but arguably incomplete solution that leaves Barolo without the clear quality signalling Burgundy enjoys. Whether Barolo will eventually adopt a formal hierarchy remains one of Italian wine's most consequential open questions.

5. Evaluate the significance of the 1855 Bordeaux Classification in the modern wine trade. To what extent does it remain relevant, and what are its limitations?

(20 marks)

Marking Points:

- Historical context: commissioned by Napoleon III for the 1855 Exposition Universelle; based on decades of broker price data; classified 61 red wines of the Medoc (plus Haut-Brion from Graves) into five growths, and sweet wines of Sauternes/Barsac
- Remarkable stability: only one official change in 160+ years (Mouton Rothschild elevated to First Growth in 1973); this rigidity is both its strength (brand consistency) and its weakness (inability to reflect quality changes)
- Commercial power: classification remains the single most powerful price determinant in Bordeaux; First Growths (Lafite, Latour, Margaux, Haut-Brion, Mouton) command 5-20x the price of Fifth Growths regardless of vintage performance
- Limitations: excludes the Right Bank entirely (Saint-Emilion and Pomerol, including Petrus and Le Pin); does not account for enormous quality improvements at estates like Lynch-Bages (Fifth Growth performing at Second Growth level) or declines at underperforming classified estates
- Alternative classifications: Saint-Emilion's revisable classification (updated approximately every 10 years, most recently and controversially in 2022); Cru Bourgeois as a tier below the 1855 system; Robert Parker and critics as de facto reclassifiers through scoring

- The 'super-second' phenomenon: estates like Cos d'Estournel, Leoville-Las-Cases, and Pichon-Longueville Comtesse consistently priced and reviewed at First Growth level, exposing the gap between classification and current quality
- Broader significance: the 1855 classification established the template for quality hierarchies worldwide and remains a powerful marketing tool despite its acknowledged imperfections

Model Answer:

The 1855 Classification of Bordeaux is one of the wine world's most enduring and consequential documents. Created at the request of Emperor Napoleon III for the Exposition Universelle in Paris, it ranked 61 red chateaux of the Medoc (with the sole Graves exception of Haut-Brion) and the sweet wines of Sauternes and Barsac based on decades of price data compiled by the Bordeaux courtiers. More than 160 years later, its influence on the trade remains formidable, even as its limitations have become increasingly apparent.

The classification's commercial power is undeniable. The five First Growths (Lafite Rothschild, Latour, Margaux, Haut-Brion, and Mouton Rothschild, elevated in 1973 in the system's only official amendment) collectively represent the most valuable wine brands on earth. In strong en primeur campaigns, First Growth release prices typically range from 300-600 euros per bottle, establishing a price ceiling that structures the entire Bordeaux market. A Fifth Growth such as Chateau Lynch-Bages, regardless of critical acclaim, cannot command First Growth prices because the classification acts as a brand hierarchy encoded in consumer and trade expectations.

This stability is both the system's genius and its fundamental flaw. The rigidity that makes '1855' a globally recognised shorthand for Bordeaux quality also means the classification is frozen in a 19th-century snapshot. It cannot account for the transformations that have occurred since: the rise and fall of individual estates, wholesale changes in winemaking technique, and shifts in climate and ownership. Lynch-Bages, a Fifth Growth, has for decades produced wine reviewed and priced at Second Growth level. Chateau Palmer, a Third Growth, regularly rivals the First Growths. Conversely, some classified properties have traded on their rank while underinvesting in quality.

The classification's most glaring omission is geographic. It excludes the entire Right Bank. Pomerol has never had a classification, meaning Petrus and Le Pin, two of the most expensive wines in the world, exist outside the system entirely. Saint-Emilion operates its own revisable classification, updated roughly every decade. The 2022 revision proved deeply controversial, with Chateaux Angelus and Cheval Blanc withdrawing from the system rather than submitting to the new assessment criteria, raising questions about whether any classification can survive commercial and legal pressures.

In practice, the modern wine trade has developed informal mechanisms to correct the 1855 system's rigidity. The concept of 'super-seconds' emerged to describe estates like Cos d'Estournel, Leoville-Las-Cases, Ducru-Beaucaillou, and Pichon-Longueville Comtesse de Lalande that consistently perform and price above their official rank. Critic scores, particularly from Robert Parker's Wine Advocate and more recently from Neal Martin, Antonio Galloni, and others, function as a rolling reclassification, with 100-point scores temporarily overriding hierarchical expectations.

The broader significance of the 1855 Classification extends well beyond Bordeaux. It established the foundational principle that vineyard and estate reputation could be systematised and commercialised, a model subsequently adopted in various forms in Burgundy, Germany, Italy, and the New World. Its limitations are real and well documented, but its resilience is equally remarkable. The classification endures not because it is accurate but because it is useful: a stable, legible framework that simplifies one of the world's most complex wine markets for trade and consumer alike.

